## Saryu Sahoo



22 | Female | IMNU | Majors - Finance | Minors - Digital Transformation & Analytics

ACADEMIC ACHIEVEMENTS				
MBA	2023-2025	Institute of Management, Nirma Unive	ersity	
BMS	2018-2021	H R College of Commerce and Economics 80.60 %		
XII   TSBIE	2017-2018	Sri Chaitanya Junior College 95.50 %		
X ICSE	2015-2016	Lakshdham High School, Mumbai	84.50 %	
WORK EXPERIENCE				
Credit Manager		ICICI Bank	Sep 2022 - May 2023	
Underwriting of Home Loans, Personal and Credit Cards	<ul> <li>Due Diligence of Home Loan and Personal Loan cases by personal discussion with the customers</li> <li>Assessing the credit worthiness of customers by comparing the financial scale of the borrower with the level of business activity &amp; background check observed during personal discussion</li> <li>Effective Management and communication with the Sales and Operation Team, Vendors for Legal, Technical and other reports for the given loan funding</li> </ul>			
Relationship Manage	r	ICICI Bank	Sep 2021 - Aug 2022	
Protect clients' wealth through tailored financial solutions	<ul> <li>Managing the total wealth of 210 clients (aggregate relationship value of 2200 crores) by matching the financial and investment product solutions to their financial needs</li> <li>Developed relationship and very close working relationships with the regional event team and local business managers</li> <li>Pitched Wealth Products to NTB Customers and opened more than 50 wealth accounts with them</li> </ul>			
		INTERNSHIPS		
		UTI Mutual Fund	Apr 2019 – Jun 2019	
<ul> <li>Mutual Fund         <ul> <li>Conducted an extensive research project comparing mutual funds in India and the United States</li> </ul> </li> <li>Showcased my analytical prowess and proficiency in evaluating International financial markets</li> </ul>				
		ICICI Bank	May 2020 – Jul 2020	
Wealth Management Intern	<ul><li>banks in India</li><li>Delivered a compre</li></ul>	Worked on a project regarding wealth management and its comparison of its services across different banks in India  Delivered a comprehensive comparative analysis of wealth management services among multiple banks in India during project presentations		
POSITION OF RESPONSIBILITY				
Pratikriti, The Photography Club, IMNU	• Responsible for Lead			