

ACADEMIC ACHIEVEMENTS			
MBA	2023-2025	Institute of Management, Nirma University	
BE	2016-2019	KIT's College of Engineering, Kolhapur	58.18 %
Diploma   MSBTE	2013-2016	New Polytechnic, Kolhapur	66.71 %
X   SSC	2012-2013	Shri. Hanumantrao Chate School, Kolhapur	73.07 %
<ul style="list-style-type: none"> <li>Completed a <b>Certified Professional Course on Solar Energy</b> organized by <b>IDEMI</b> under <b>MSME</b>.</li> <li>Completed <b>Welding Technology</b> workshop organized by the Department of Production Engineering, KIT's College of Engineering, Kolhapur.</li> </ul>			
WORK EXPERIENCE			
<b>Engineer – Sales &amp; Marketing</b>		<b>Parikh Metacast Pvt. Ltd.</b>	<b>Jan 2021 – Nov 2021</b>
Worked as a Sales & Marketing Engineer.	<ul style="list-style-type: none"> <li>Curated a techno-commercial analysis of manufacturing enquires, studying the requirements of products &amp; submitting suitable offers.</li> <li>Involved in online demand generation with different lead generation tactics dealing with ongoing business corresponding work for production inputs and coordination with clients &amp; production team to ensure smooth operations.</li> </ul>		
<b>Sales Executive</b>		<b>Laxmi Agro Energy Pvt. Ltd.</b>	<b>Jul 2019 – Dec 2020</b>
Worked as a Sales Executive.	<ul style="list-style-type: none"> <li>Collaborated dealer meetings with other administrative assistants &amp; have been responsible for handling technicians &amp; mechanic meetings, end to end.</li> <li>Organised promotional activities in and out of the organization.</li> </ul>		
INTERNSHIP			
		<b>Jadhav Industries</b>	<b>May 2018 – Jun 2018</b>
Trainee Engineer	<ul style="list-style-type: none"> <li>Completed In-plant Vocational Training as a part of academics of BE.</li> <li>Studied the work culture of Cast Iron and Aluminum castings manufacturing industry.</li> </ul>		
ACADEMIC PROJECTS			
Deep Drawing of Square Cup	<ul style="list-style-type: none"> <li>Managed a team of 4 members and prepared a numerical simulation of a deep drawing of the square cup to understand &amp; overcome the defects that occurred for the same.</li> <li>Published a review paper on <b>“A Review on Different Approaches for deep drawing of a square cup”</b>.</li> </ul>		
Pneumatic Robot Arm with Gripper	<ul style="list-style-type: none"> <li>Worked in a team of 4 members and made a pneumatic-operated robotic arm with gripper that will be used in the industries for pick and place operations.</li> </ul>		
POSITIONS OF RESPONSIBILITY			
Karwaan Club, IMNU	<ul style="list-style-type: none"> <li>Student coordinator of <b>Karwaan – The Public Speaking Club of IMNU (2023-25)</b></li> <li>Responsible for hosting pre-placement Group Discussions, Debates, and organizing various events.</li> </ul>		
Peña Madridista de Kolhapur	<ul style="list-style-type: none"> <li>Working as a <b>Peña Manager/General Manager</b> at <b>Peña Madridista de Kolhapur</b>, an Official Fan Club of Real Madrid Football Club.</li> <li>Organized screenings, events, turf matches &amp; social activities.</li> </ul>		
EXTRACURRICULAR ACHIEVEMENTS			
Volunteering	<ul style="list-style-type: none"> <li><b>Volunteered</b> at <b>PRODTECH 2018, Yugadikrut 2017 &amp; Yugadikrut 2018</b> under <b>Pioneer – A National Level Event</b> organized by the Production Engineering Student Association of KIT's College of Engineering, Kolhapur.</li> <li>Worked as <b>NSS Coordinator</b> and attended NSS Special Programme / Camp from 2017 to 2019.</li> <li>Engaged in <b>Tata Volunteering Week Program 2017-18</b> organized by <b>Tata Technologies</b>.</li> </ul>		