

Saksham Sharma

22 | Male | IMNU | Major – Finance | Minor – Digital Transformation & Analytics

ACADEMIC ACHIEVEMENTS			
MBA	2023-2025	Institute of Management, Nirma University	
B. Com(hons)	2019-2022	Shri Ram College of Commerce, Delhi University	55.97 %
XII CBSE	2018-2019	Army Public School Noida	77.00 %
X CBSE	2016-2017	Army Public School Noida	64.60 %
INTERNSHIPS			
		Godrej properties Ltd.	Apr 2021 – Jul 2021
Sales & Marketing Intern	 Was a part of the sales event, Home Rush '21, in which the responsibilities included reaching out to shortlisted clients, assisting site visits, pre-pitch setups as well as sorting out unprofitable/bogus client applications. The internship project assigned was GPL Corporate Connect in which the assigned target was overachieved by reaching out and meeting with 56 companies within 60 working days. The project was based in Delhi NCR region and aimed at generating corporate connections with multiple MNCs in the region for the launch of Godrej Tropical Isle in Noida sec 146. Upon its launch in August '22, the project was Godrej Properties' most successful launch in terms of the value and volume of sales achieved. 		
EXTRA-CURRICULARACHIEVEMENTS			
Volunteer in TEDx	 Responsibilities with the TEDx event majorly involved event preparation and speaker list curation over a period of 4 months in 2022. Towards the latter part of the project, I was involved in with various operations and logistics tasks along with interaction with the speakers as well as attendees on the event day. 		