Ishita Jimuliya 24 | Female | IMNU | Major – Finance | Minor – Operations Management

INSTITUTE OF MANAGEMENT NAAC ACCREDITED 'A& GRADE

24 Female IMINU Major –			
		CADEMIC ACHIEVEMENTS	
MBA	2023-2025	Institute of Management, Nirma University	
B. Tech	2016-2020	School of Technology, Pandit Deendayal Petroleum University	85.50 %
XII GSEB	2015-2016	Modi School, Rajkot	84.77 %
X GSEB	2013-2014	Modi School, Rajkot	89.50 %
WORK EXPERIENCE			
BD Executive	Grace Renewable Energy Pvt Ltd Jun 2022 – Sep 2022		2022 – Sep 2022
Worked as Coordinator of Operation and Sales Team	 Worked on creating business growth plans and coming up with cutting-edge ideas to lure in new customers Additionally, I was an inhouse coordinator between the technical department and the sales department 		
Sales Coordinator		Soloes Energy Pvt Ltd Jan	2022 – Jun 2022
Worked as Coordinator and managed Sales Team	 Worked on Quotation for the Commercial site and prepare required BOM and BOQ and Communicate till the Installation is done Along with Site Visit and look after Sales of all Solar Products Took Follow-ups of Prospects and look after end-end communication from Generating Leads to Closing Clients 		
Design and Sales Engineer		PV Renewable Pvt Ltd Apr	2021 – Jan 2022
Worked as Design and Sales Engineer System Analyst	 Worked which includes Design of Commercial and Residential Projects in different software like AutoCAD, SOLAR LAB Task of Handling all India MART Leads and of Digital Marketing. Also preparing for Instagram post in software like Canva Ambit Energy Pvt Ltd Aug 2020 – Mar 2022 		
Worked as analyst of Solar system	 Worked as analyst to troubleshoot various system outages and keep up-to-date Excel sheets so to track the system I also maintain the data of power generation so to resolve customer issues related to system failure 		
	1	ACADEMIC PROJECTS	
Inhouse Project- Smart Meter Monitoring and Management	 In project we attempted to build a Simulink net energy meter model through MATLAB. It is used to calculate the energy consumption of households subtracted from solar power generated and thus provided with net energy consumption. Along with that Net Energy meter allows the bidirectional flow of energy INTERNSHIPS 		
Adani Power Ltd Jun 2019 – Aug 2019			
Adani Engineering Intern	and • In t plar • I le	ring my internship, I learned different aspects of the design of the their auxiliaries required in design of sub-station his project, I studied the technical specification of the 2*800M	he intake stations W thermal power system including
POSITIONS OF RESPONSIBILITY			
Optimus (The Operation Club), IMNU	 Member of Optimus (The Operations Club), IMNU (2022-24) Responsible for organizing Operation management conclaves, events and certification 		