Sweta Chakraborty



26 | Female | IMNU | Majors - Marketing | Minors - Digital Transformation & Analytics

ACADEMIC ACHIEVEMENTS				
MBA	2023-2025	Institute of Management, Nirma Ur	niversity	
MA	2017-2019	Jadavpur University		57.63 %
BA	2014-2017	Jadavpur University 55.5		55.56 %
XII ISC	2013-2014	The Assembly of God Church So	chool	64.42 %
X ICSE	2011-2012	The Assembly of God Church So	chool	60.50 %
Certified SEO specialist via HubSpot Academy				
WORK EXPERIENCE				
Content Writer		C-Zentrix	Feb 2020	– May 2022
Crafted SEO- driven content for web, blogs, social media, and e-books to boost lead generation.	 Conducted keyword research, generated backlinks, and created valuable content to boost website credibility Drove lead generation up to 30% with blogs, newsletters, videos, brochures and webinar Enhanced brand visibility through data-driven decision-making using SEMrush, Ahrefs, Hotjar and Google Analytics Developed digital marketing strategies for activation projects in Indian and North American market 			
Associate Consultant	ate Consultant Regalix Jun 2019 – Jan 2020			
Assisted small-mid US business owners in making the most of their Google Ads account, while trying to upsell.	 Got delegated to Google for their Ads project and got certified as Google Ads and Analytics Managed Tier 2 US client accounts to drive conversions and upselling Google Ads features where necessary Enabling business owners in making the most out of their Google Ads account. Assisted clients with creating and strategizing their Google Ads content, keyword and budget to reap the best outcome 			
INTERNSHIPS				
		The 1947 Partition Archive	Jun 2018	S – Sep 2018
Oral Story Scholar	 Journalistic work to collect partition stories from partition survivors across India Got certified by Stanford University Libraries as an Oral Story Scholar for journalistic and editorial skills 			
		QED		– Aug 2016
Digital Marketing Intern	 Writing copy for social media handle for various brands like The Telegraph, Radio Mirchi, t2, etc. Covering offline events for branding purposes Creating social media content for brands in different industries like radio station, newspapers, restaurant chains etc. 			