Shashank Jajoo



24 | Male | IMNU | Major – Finance | Minor – Digital Transformation & Analytics

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		ACADEMIC ACHIEVEMENTS		
MBA	2023-2025	Institute of Management, Nirma University		
B.M.S	2017-2020	Lala Lajpat Rai College of Commerce and Economics, Mumbai		78.40%
XII CBSE	2015-2017	S.D Jain Moder	n School, Surat	89.80%
X CBSE	2014-2015	B.J.M Carmel Academy, Chandrapur		86.40%
		WORK EXPERIENCE		
Junior Analyst		Renegade Insurance	Jan 20	022-Sept 2022
Worked as a Junior Analyst	 Core work was to go through the profiles of prominent Insurance Agents in The USA and create a database on Excel Other area of work was to work with Finance and Payroll team to work on basic month end salary and commission payment work 			
		INTERNSHIPS		
Business Sales Asso	ciate	IMT Care Jan 2023 – March 2023		ר 2023 ר
Worked as a Business Sales Associate.	Worked on lead generation and contacted various HR of different companies to connect them with our Sales Team for the purpose of Employee Insurance			
Junior Analyst		Renegade Insurance	Oct 2021 – D	Dec 2021
Worked as a Junior Analyst	 Core work was to go through the profiles of prominent Insurance Agents in The USA and create a database on Excel Other area of work was to work with Finance and Payroll team to work on basic month end salary and commission work 			
Business Sales Associate		Urban Company	Nov 2020 – Fe	b 2021
Worked as a Business Sales Associate	convince themIt also involved	My work was to call up people who had prior background in salon and beauty parlour and convince them to join the company and work with them It also involved managing a group of partners in Mumbai, Delhi and Pune region and track their progress during peak demand periods		