Koyna Agarwal



20 | Female | IMNU | Majors - Finance | Minors - Operations Management

ACADEMIC ACHIEVEMENTS				
MBA	2023-2025	Institute of Management, Nirma University		
BBA	2020-2023	Chimanbhai Patel Institute Of Business Management, Gujarat University	81.71%	
XII/MSBSHSE	2019-2020	Pace Junior Science College	70.62%	
X/MSBSHSE	2017-2018	Holy Mary Convent High School	83.00%	
Completed Train	ing program in data s	cience and python by COINCENT.		
		INTERNSHIP		
Nuttoz Food Industries Pvt Ltd Apr 2022 – Jun 2022				
 Assisted in developing annual budgets and financial forecasts, achieving a 98% accuracy rate in revenue projections Cost Control Mnagement Conducted market research, identifying three emerging consumer trends and supporting the launch of new product lines Adapted to changing market conditions, staying updated on five key industry trends and providing timely recommendations 				
		Road Shield Pvt Ltd Apr 20	22 – Jun 2022	
 Conducted market research resulting in the identification of three emerging construction market trends, facilitating targeted product development strategies Executed customer surveys, obtaining feedback that directly led to a 20% improvement in product quality and reliability. Analyzed competitors' pricing strategies, leading to a 7% reduction in product pricing while maintaining a 12% profit margin increase. 				
	PC	OSITIONS OF RESPONSIBILITY		
Student Coordinator at Admission Committee	management.	As co-ordinator of Adcomm, coordinated the admission queries of the upcoming batch with the management. Responsible for the smooth onboarding of the new batch on the campus.		
	EXTI	RACURRICULAR ACHIEVEMENTS		
Rank Holder	• Secured 18 th , 7 th ,	, 18 th Rank in semester 4,5 and 6 respectively in Gujrat University		
NSS Volunteer	Volunteered for N	National Service Scheme for 3 years for the year 2020-2023		
Elementary Diploma-II	1	Completed 7 years of training in Bharatnatyam Dance form, from Nityanjali Dance Academy, Mumbai and passed my exams with First Division.		