Anurag Kumar



25 | Male | IMNU | Major - Finance | Minor - Digital Transformation & Analytics

	AC	CADEMIC ACHIEVEMENTS	
MBA	2023-2025	Institute of Management, Nirma University	
BBA 2016-2019		Chaudhary Charan Singh University, Meerut	61.42 %
XII BSEB	2013-2015	C.R.K College, Hajipur	71.20 %
X BSEB 2012-2013		R.K.C High School, Barauni	53.60 %
		WORK EXPERIENCE	,
Think and Learn Pvt Ltd (BYJU'S) Jul 2022 – Oct 202			Jul 2022 – Oct 2022
			Feb 2022–May 2022
Business Development Executive	Demonstrated in-depth product knowledge and mentored team members Proficient in CRM tools for leads and client's management INTERNSHIPS		
	F	Reliance General Insurance	Apr 2021 – Jul 2021
Assistant Sales Manager	 Supported the development of training programs for new hires, ensuring they quickly became productive members of the sales team Maintained a deep understanding of insurance products, industry trends, and competitor offering to provide informed guidance to both clients and the sales team 		