## Kaamakshi Yadav



21 | Female | IMNU | Major - Marketing | Minor - International Business

	Α	CADEMIC ACHIEVEMENTS	
MBA	2023-2025	Institute of Management, Nirma University	
BBA	2020-2023	Institute of Management, Nirma University	71.90 %
XII CBSE	2019-2020	Euro International School, Rewari	94.20 %
X   CBSE	2017-2018	Birla International School, Kishangarh	78.20 %
Completed Lea	ın Six Sigma Green Belt	course certified by Henry Harvin Education	<u> </u>
Completed HR	Analytics with Python of	course certified by Henry Harvin Education	
		INTERNSHIPS	
		Henry Harvin Education	Apr 2023 – May 2023
Business Development Intern	<ul><li>Take prospect from</li><li>Owning the compl</li></ul>	porate, Institutes/Colleges & Universities & sell courses in the initial contact phase to the qualified phase over the ete sales closing life cycle by making phone calls, produc- ales relationship management	•
	δ, 1	Polar Panda Entertainment	Jan 2023 – Mar 2023
Project Executive	Competitor Analys	understand customer preferences and identify target mais alternatives to choose the right business model	rket
		Sunflowee Biztech Pvt. Ltd.	May 2022 – Jun 2022
Content Writing Intern	Written blogs for to	r clients and case studies of successful clients he company website as well as client's website website content for a client- Thunder EV	
		Spark-a-Change NGO	Jun 2021 – Jul 2021
Student Volunteer	<ul> <li>Contributed in creating worksheets and taking zoom call oral tests during</li> <li>Interacted with students on zoom call reading stories and reciting a few p</li> </ul>		
		OSITION OF RESPONSIBILITY	
Student Welfare Committee, IMNU	• Personalble for derectoring and exploration plans and extring a direction		