

ACADEMIC ACHIEVEMENTS			
MBA	2023-2025	Institute of Management, Nirma University	
BBA	2020-2023	Institute of Management, Nirma University	74.20 %
XII   CBSE	2019-2020	Billabong High International School, Mumbai	68.40 %
X   CBSE	2017-2018	Vibgyor High International School, Mumbai	92.83 %
<ul style="list-style-type: none"> <li>Awarded a <b>Certificate in Power Point</b> offered by Raj Computers Academy, 2023</li> </ul>			
INTERNSHIPS			
<b>Sales and Marketing Intern</b>		<b>Mahindra Manulife Mutual Funds</b>	<b>Apr 2023 – June 2023</b>
Corporate Sales	<ul style="list-style-type: none"> <li>Crafted a compelling sales pitch tailored for mutual fund offerings</li> <li>Engaged with 20-25 potential clients, presenting the benefits and features of the funds</li> <li>Successfully identified and qualified 4 high-potential leads for mutual fund investments</li> </ul>		
<b>Human Resource Intern</b>		<b>Fast &amp; up</b>	<b>May 2022 – Jun 2022</b>
Recruitment	<ul style="list-style-type: none"> <li>Evaluated and assessed job applicants' qualifications</li> <li>Screened candidates to ensure alignment with company requirements</li> <li>Shortlisted suitable applicants for subsequent interview rounds</li> </ul>		
<b>Student Volunteer</b>		<b>Chip NGO</b>	<b>Jun 2021 – July 2021</b>
Market Research	<ul style="list-style-type: none"> <li>Increasing Business avenues and more brand creativity</li> <li>Crafted comprehensive assignments tailored for student needs</li> <li>Conducted in-depth research to enrich the CSR (Corporate Social Responsibility) database</li> <li>Contributed to knowledge enhancement by updating and maintaining database content</li> </ul>		
<b>Sales Intern</b>		<b>Victorious Management System</b>	<b>Mar 2021 – Apr 2021</b>
Business Development Intern	<ul style="list-style-type: none"> <li>Initiated cold calls to potential leads, expanding the client base</li> <li>Engaged and built rapport with prospects to understand their needs</li> <li>Qualified potential clients, ensuring alignment with company offerings</li> </ul>		
POSITION OF RESPONSIBILITY			
Placement Committee, IMNU	<ul style="list-style-type: none"> <li>Member of <b>Placement &amp; Corporate Relations Team, IMNU</b> in MBA (2023-25)</li> <li>Responsible for Lead Generation, Project Implementation, PPV's, Placement Facilitation</li> </ul>		
Placement Committee, IMNU (BBA)	<ul style="list-style-type: none"> <li>Member of <b>Placement &amp; Corporate Relations Team, IMNU</b> in BBA (2020-23)</li> </ul>		
EXTRA-CURRICULAR ACHIEVEMENTS			
Genesis 2023	<ul style="list-style-type: none"> <li>Volunteered for marketing department for the BBA flagship event – Genesis 2023</li> </ul>		