## Sanya Totlani



21 | Female | IMNU | Majors – Marketing

| ACADEMIC ACHIEVEMENTS  |  |  |                     |  |
|--|--|--|---------------------|--|
| MBA  | 2023-2025  | Institute of Management, Nirma Univer-   | sity                |  |
| BBA  | 2020-2023  | Institute of Management, Nirma Univer-   | sity 75.90 %        |  |
| XII   CBSE   | 2019-2020  | Divine Child International School, Ahmed   | labad 89.80 %       |  |
| X   CBSE   | 2017-2018  | Rachana High School, Ahmedabad   | 82.00 %             |  |
| Completed a co   | ourse of Bloomberg Mar   | ket Concepts certified by Bloomberg for Educat                                     | ion.                |  |
|  |  |  |                     |  |
| INTERNSHIP   |  |  |                     |  |
|  |  | Vitebox Assortions   | Apr 2023 – Jun 2023 |  |
| Worked on Search Engine Optimization, Paid Advertisements, Keyword Analysis                      |  |  |                     |  |
| Digital Marketing  | Digital Marketing<br>Intern• Making newsletters templates for email marketing and making content calendar.<br>• Learnt Google Ads, did influencer marketing and handled emails and calls for the firm. |  |                     |  |
| Intern   |  |  |                     |  |
|  | • Did offline marke  | ting sales calls and marketing at exhibition.                                      |                     |  |
|  |  | Shalby Multi-Specialty Hospitals   | May 2022 – Jun 2022 |  |
| Understand the product (Medical Internships) provided by Shalby and find the strategies that can |  |  |                     |  |
| Marketing  | be used to promote the product.  |  |                     |  |
| Research &   | <ul> <li>Marketing Research</li> </ul>   | <ul> <li>Marketing Research for Medical students and their Internships.</li> </ul> |                     |  |
| Admin Intern   | • Admin work generating records, editing payments and editing records of Medical Interns.  |  |                     |  |
|  | • Making, issuing c  | ertificates for medical interns.   |                     |  |
|  |  | Samarthanam Trust for the Disabled   | Jun 2021 – Jul 2021 |  |
|  | Contributed to   | wards ideas for fund-raising.  |                     |  |
| Volunteer &  | Recorded Audi  | • Recorded Audio books for specially abled (seeing) people.                        |                     |  |
| Fundraiser   | • Contributed ideas towards easing the process of volunteering management portal.  |  |                     |  |
|  | • Gave ideas tow   | ards transforming products from ' best to waste'.                                  |                     |  |
| EXTRA CURRICULAR ACHIEVEMENTS  |  |  |                     |  |
| Scouts and Guide   | Completed Sco  | uts and Guide Training till level 3.   |                     |  |