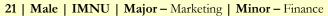
Ajinkya Kabra





ACADEMIC ACHIEVEMENTS				
MBA	2023-2025	Institute of Management, Nirma University		
BBA	2020-2023	Institute of Management, Nirma University	80.60 %	
XII MSBSHSE	2018-2019	Deogiri College, Aurangabad	89.66 %	
X ICSE	2016-2017	My Rich Dad's Academy, Jalna	85.33 %	

- Delegate at Young Leaders Summit,2020 conducted by IIM Bangalore's Vista
- Certification in A-1 course of German language from Symbiosis Institute of Foreign and Indic Languages
- Certificate of completion in **Internship & Job preparation**
- Certificate of completion in Business Communication Skills training

	INTERNSHIPS		
	Prosperity Architects	Present	
Finance and Marketing Intern	 Analysis Monthly portfolios of mutual funds Identifying trends and patterns in mutual fund investments Assisting in social media marketing mainly content creation and cor 	nmunication	
	Hexahealth Pvt. Ltd.	April 2023 - Jun 2023	
Sales and Marketing Intern	Lead GenerationSales and Agreement DraftingSales Operations		
	Pioneer Management Consultants Pvt. Ltd.	May 2022 – Jun 2022	
Business Development Intern: Telemarketing	 Lead Generation Tele calling and Sales Leadership Received Best Intern of the month for May, 2022 		
Student Volunteer	CHIP NGO	Jun 2021 - Jul 2021	
Facilitating study material to underprivileged children	 Contributed in creating worksheets, researched about fundraising, C database and funding agency database during the tenure 	SR corporate funding	
	ACADEMIC PROJECTS		
Research Paper	Written, published and presented a Research paper at Nirma Interna Management, 2023	tional Conference on	
	POSITIONS OF RESPONSIBILITY		
Student Welfare	Member of Student Welfare Committee, IMNU (2023-25)		
Committee, IMNU	 Responsible for developing, reviewing and evaluating plans and setting a direction for student affairs 		
National Service Scheme, IMNU	Core member of National Service Scheme, IMNU 2020-23 (BBA))	
	EXTRA CURRICULAR ACHIEVEMENTS		
E-Commerce Workshop	• Actively participated in E-Commerce workshop and other flagship events of i5 summit,2021 by IIM Indore		